



*When listing a vessel for sale with DTM Boat Sales, we pride ourselves in ensuring that the data we collect to represent your vessel is correct. It is absolutely imperative that all information provided by the vendor is factual.*

*Today, virtually every vessel sale will undergo a full survey, this is mechanical generally with a qualified mechanical engineer and then fully surveyed by certified marine surveyor. It is much better to know about short comings with your vessel before sale and survey.*

*In Queensland, we require three executed documents when we list a vessel for sale with DTM Boat Sales:*

1. **Authority to Sell** - this document is executed by the vendor and gives DTM Boat Sales the right to offer your vessel for sale - This document consists of six (6) pages, the first two being details on the vessel, vendor details and brokerage commission, type of listing and GST responsibility. The next four pages are the standard terms on conditions. There is a requirement for a full signature on page two (2). EVERY other page must carry your initials
2. **Condition Statement** - this is a simple yes/no - Please be accurate and if you have copies of receipts, please send copies to DTM Boat Sales - Needs to be signed and dated
3. **Specifications** - these need to be completed carefully and specify everything that is on the boat and for sale. The more detail the better we can present your boat. - Again please sign the last page as the vendor and initial EVERY other page.

Critical to ensuring your vessel is well presented and with accurate information, is attention to detail! Please provide the following with your submission:

1. The three documents above
2. A current copy of your vessel registration - ensure registration of nominees are the same as on your Authority to Sell
3. A current copy of your drivers licence as the owner or nominee giving the Authority to Sell
4. Provide the name of a financier if the vessel is under finance plus the amount owed to the finance company
5. Good high resolution photos of the boat, internal, external and mechanicals plus lifestyle shots of the boat on the water
6. Video footage would also be good
7. Photo of the engine hours in the dash board for all engines and generator if available
8. Photo of the HIN (Hull Identification Number) number attached to the vessel
9. Copies of any recent and current servicing records
10. A copy of the current insurance cover on the vessel.

Your assistance in providing the above will assist all parties to the sale process.

Thank you for your time and attention to the above. Its now up to Platinum Yacht and Boat Brokerage to get your vessel into the public domain and in front of our prospect base.